



Intel® Modular Server Reseller Testimonials



Intel Corporation developed its first set of modular server building blocks based on Intel® Multi-Flex Technology—and everyone is talking about them! The following quotes are from some of Intel's leading white box server vendors.

Transtec, Germany

www.transtec.de

"We could see immediately that this system has been exactly what we were waiting for. Something which our customers need, a perfect combination of network, performance and storage bundled with an easy management. It's simple, flexible and sophisticated –it's Intel."

Wortmann, Germany

www.wortmann.de

"The Intel® Modular Server is a simple and at the same time very flexible all in a box system that will hit our customers' demands and will help us and our partners to create new business in 2008. The combination of Multi Server and storage plus its redundant options will be true benefits for our customers. We are looking forward to the launch date to start our activities."

SenecaData, USA

www.senecadata.com

"The customer needs no high level training to move to this solution. Above all, the VAR is going to see the remote access capabilities and realize this is what he/she has always wanted – easy access for those tough times the unit needs attention"

Equus, USA

www.equuscs.com

"The Intel® Modular Server is magic. It demystifies all these disparate technologies into one simple solution. This allows companies like us to compete on equal terms with companies a lot larger than us"

POST cti, UK

www.postcti.com/

"We believe this modular server will be an excellent platform that will enable POST cti to meet customer requirements with a solution that we can sell into all vertical markets."

Viglen LTD, UK

www.viglen.co.uk

"The Intel® Modular Server allows our customers to rapidly deploy a complete back-end solution with simple remote management and virtualized storage. Viglen will install the modular server into schools and colleges, where its high level of integration will lower support costs and increase energy efficiency."

digital HENGE, Korea

www.digitalhenge.com

"Intel's new Modular Server is an outstanding solution for SMB. With the benefit of a blade-type server platform and shared storage, it will surely provide the user the most facilitated system build-up direction, and especially together with virtualization solutions, it will provide the correct and convenient solution for SMB's system environment build-up. The optimized management tool and the shared resources will increase customer convenience and efficiency. As Intel's representative provider in Korea, Digital Henge tested the Modular Server and found it can be an industry leading solution for SMB's computing environment."

MAXDATA, Germany

www.maxdata.com

"More than just a data center in a box"

Tera Tec, Korea

www.teratec.co.kr

"The Multi-Flex Server has been tested by Tera Tec. Tera Tec is an Intel Premium Provider company with its own total solution. The marketing of Tera Tec is targeting on Korean small market business (SMB). The Multi-Flex Server with the combination of virtualization and modularization can solve the high cost and low efficiency problem in present Korean SMB market. The Multi-Flex Server is a system that is fitted for the SMB market because it combines a great virtual storage capacity, six Compute Blades, ease of use H/W management, and modularization of networking switches. Multi-Flex Server is a better choice for the SMB with a better offer instead of large scale blade server system."

Wipro, India

www.wipro.com

"We are very glad to launch NetPower* Modular Server based on Multi-Flex Technology in partnership with Intel. With compute, storage, network and infrastructure management tools, the datacenter in a box design has proved to be a great success in the market. And now with virtualization ready flex servers we are confident that we will be the preferred choice for a wider range of applications."

Hammer PLC, UK

www.hammerplc.com

"The product offers opportunities to resellers in all markets, regardless of vertical. We firmly believe that the list of resellers who do not have opportunities for Multiflex is considerably shorter than those that do."